

Peter Tsakissiris

Enterprise Consulting & Transformation Executive

Strategy & Transformation | Commercial Leadership | AI & SaaS Founder

25+

Years Experience

\$125M

P&L Managed

300+

Team Built

~18

Transformations Engagements

Professional Summary

Commercial Consulting, Enterprise Transformation and AI Executive with more than 20 years' experience partnering with Boards, CEOs and executive leadership teams to define strategy, redesign operating models, lead organisational transformation, deliver change management and accelerate commercial growth across Australia, New Zealand and Asia Pacific.

My career includes executive leadership roles with IBM, Gartner, Avanade, DXC Technology and Ovee, partnering with clients across healthcare, government and the private sector to solve complex business challenges and deliver measurable commercial outcomes.

I have led consulting businesses with P&L accountability of up to \$125 million, built and scaled teams of more than 300 professionals, grown consulting practices through business development and executive relationships, strategic pursuits, and delivered enterprise-wide strategy, operating model, digital, workforce and organisational transformation programs.

Most recently, I have specialised in healthcare, aged care and home care transformation, leading workforce strategy, operating model redesign, organisational readiness and change management to support Australia's aged care reforms. In parallel, I founded **Ovee**, an AI-powered workforce platform supporting **15 enterprise organisations**, providing firsthand experience building, commercialising and scaling an enterprise SaaS business.

I combine executive consulting with hands-on leadership, working alongside clients from strategy through to implementation to deliver sustainable commercial, operational and workforce outcomes. My expertise spans enterprise strategy, operating model design, organisational transformation, AI adoption, product strategy and business growth.

Core Strengths

Commercial Strategy & Growth

Enterprise Strategy & Operating Model Design

Organisational Transformation & Change
Management

Professional Services & Consulting Leadership

Healthcare & Care Economy Transformation

SaaS Founder & Product Strategy

Board & Executive Engagement

Key Highlights



Consulting Practice Leadership

Scaled consulting businesses across Australia and Asia Pacific, growing practices from 35 to more than 300 professionals with full P&L accountability. Built partner ecosystems, graduate programs and Digital Transformation Centres that accelerated capability, growth and market expansion.



Commercial & People Leadership

Led consulting portfolios with P&L accountability of up to \$125 million across APAC, building and leading teams of more than 300 professionals while improving commercial performance, delivery excellence and client outcomes.



AI Strategy, Operating Model & Governance

Designed enterprise AI strategies, operating models and governance frameworks enabling organisations to adopt AI safely and at scale. Led AI capability uplift from the Boardroom to frontline teams, embedding AI into everyday ways of working.



AI SaaS Founder — Ovee

Founded and scaled an AI-powered workforce platform supporting 15 enterprise organisations. Defined product strategy, the AI-led operating model, go-to-market and customer adoption, delivering up to 70% recruitment cost reductions and 25% workforce efficiency improvements.



Enterprise Transformation & Change Leadership

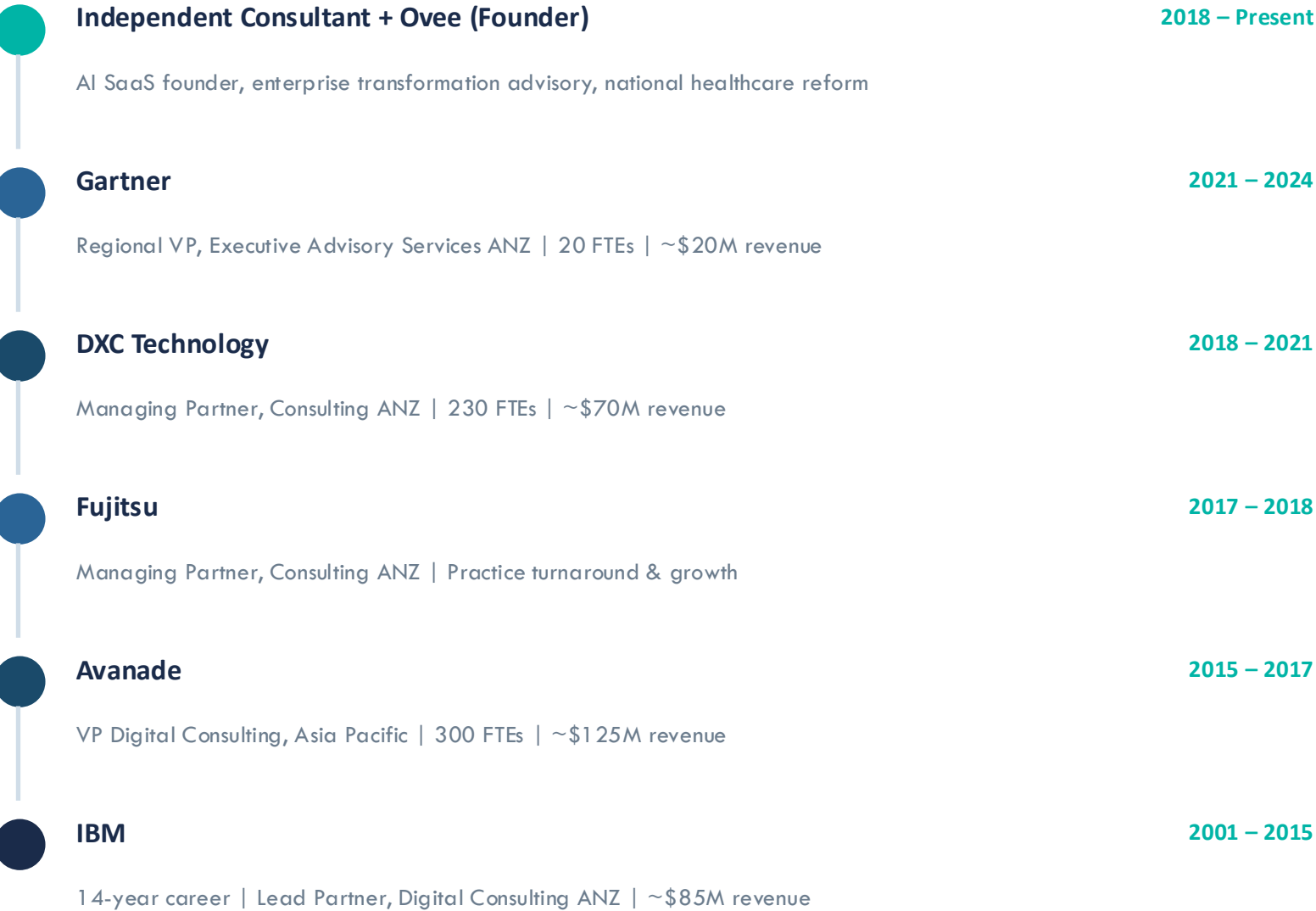
Led multi-stream business, digital and workforce transformation programs valued at up to \$30 million, designing future-state operating models and delivering complex change across highly regulated industries.



Healthcare Transformation

Led strategy, operating model redesign, workforce transformation and organisational readiness supporting Australia's largest aged care reform. Directed enterprise transformation and CMS implementation impacting more than 500 employees.

Career Timeline



Recent Roles

Independent Consultant

Enterprise Consulting, Strategy & Transformation | June 2024 – Present

Working directly with Boards, CEOs and executive leadership teams, I provide executive advisory and consulting services across strategy, operating model design, enterprise transformation, AI adoption, organisational change and healthcare reform.

Key engagements include:

- Led strategy, operating model redesign and organisational readiness for Australia's Support at Home reform within a leading healthcare provider, supporting enterprise-wide business transformation.
- Directed enterprise transformation and change management for a Client Management System implementation impacting 500+ employees, delivering governance, capability uplift and workforce adoption at scale.
- Leading a clinical workforce capability review across 32 residential aged care homes, designing a Clinical Education Strategy to strengthen workforce capability and improve clinical outcomes.
- Designed enterprise AI strategies, operating models and governance frameworks for multiple organisations, enabling responsible AI adoption, executive alignment and organisation-wide capability uplift.
- Delivered independent program reviews and transformation recovery for complex enterprise initiatives, restoring governance, executive confidence and delivery performance.
- Advised mid-market organisations on technology strategy and operating model design, aligning technology investment with business growth, workforce capability and long-term organisational objectives.

Ovee

Co-Founder & Director | 2018 – Present | 15 Enterprise Clients

Founded and commercialised an **AI-powered workforce intelligence platform**, building the business from concept to enterprise scale. Responsible for product strategy, commercial growth, AI strategy, enterprise sales, customer success and overall business leadership.

- **Founded and scaled** an AI-powered workforce intelligence platform supporting **15 enterprise organisations** across aged care, professional services, not-for-profit and mid-market sectors.
- **Defined the product vision, AI strategy and commercial roadmap**, guiding how AI was applied across workforce intelligence, compliance and customer workflows.
- **Designed an AI-first operating model and responsible AI governance framework**, enabling secure, scalable and ethical AI adoption.
- **Built and led** multidisciplinary teams across product, technology, implementation and customer success, delivering enterprise deployments and long-term client outcomes.
- **Led enterprise sales, strategic partnerships and go-to-market execution**, establishing Ovee as an emerging workforce platform within Australia's healthcare and professional services sectors.
- **Delivered measurable client outcomes**, including **up to 70% reductions in recruitment costs**, **25% improvements in workforce efficiency**, and significantly improved workforce visibility, compliance and readiness.

Senior Leadership Roles

Gartner

2021 – 2024

Regional VP, Executive Advisory Services

ANZ | 20 FTEs | ~\$20M Revenue

- Led the ANZ Executive Advisory Services practice advising CIOs and C-suite leaders across 100+ enterprise clients.
- Partnered with CIOs, executive teams and Boards to shape enterprise strategy, operating models, governance and transformation roadmaps.
- Built and led a team of 15 senior practitioners including former CIOs and CISOs.
- Expanded strategic client relationships and drove year-on-year revenue growth through client expansion and trusted C-suite advisory relationships.
- Shaped governance structures and execution approaches for major enterprise transformation programs at Board level.

DXC Technology

2018 – 2021

Managing Partner, Consulting

ANZ | 230 FTEs + 300 Contractors | ~\$70M Revenue

- Scaled consulting practice from 35 to 230 professionals across ANZ in three years.
- Full P&L accountability across a combined workforce of 530 (employees and contractors).
- Launched three Digital Transformation Centres in partnership with Australian universities.
- Led strategic pursuits, executive client engagement and practice growth, securing major transformation programs and expanding the consulting portfolio across ANZ.
- Led a \$10M fixed-price digital transformation program across 100 FTE and three vendor partners.

Earlier Senior Roles

Avanade

2015 – 2017

VP, Digital Consulting — Asia Pacific

Asia Pacific | 300 FTEs | ~\$125M Revenue | 7 Markets

- Led Avanade's Digital Consulting business across APAC with full regional P&L accountability across 7 markets.
- Scaled the practice to 200+ consultants; revenues exceeding \$125M.
- Originated and closed four enterprise digital transformation engagements valued at approximately \$5M each, driving practice growth across the region.
- Oversaw delivery governance across six major enterprise accounts, ensuring execution discipline and executive confidence.

IBM

2001 – 2015

Lead Partner, Digital Consulting — Australia & New Zealand

ANZ | 14-Year Career | 125 FTEs | ~\$85M Revenue

- Spent 14 years at IBM progressing through multiple leadership roles to lead the Digital Consulting business across ANZ.
- Executive Program Director for five large-scale digital transformation programs for Qantas, Telstra, EnergyAustralia, Coles, and Myer — full accountability for budget, schedule, governance, and benefits realisation.
- Built and grew a national digital consulting portfolio to approximately \$85M through executive client relationships, strategic pursuits and the successful delivery of major transformation programs.
- Executive Sponsor for IBM's Diversity and Graduate Programs, strengthening leadership pipeline and inclusive culture.

Qualifications & Credentials

Degree

Bachelor of Information Technology

Queensland University of Technology

Exec Ed

Executive Education — AI in Health

Harvard Medical School

Exec Ed

Executive Education — Cyber & Risk

RMIT University

Professional Affiliations & Speaking

University of Sydney — Lucy Program Mentor

Keynote Speaker — Experience Economy & Digital Transformation

Methodologies

Enterprise Program Governance (PMP-aligned)

PRINCE2, Agile & Hybrid Delivery

Prosci & ADKAR Change Management

Industry Experience & Contact



Health & Aged Care



Retail



Energy & Utilities



Not-for-Profit



Telecommunications



Professional Services

Get in touch

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